



**PARVATHAREDDY BABUL REDDY
VISVODAYA INSTITUTE OF TECHNOLOGY & SCIENCE
(AUTONOMOUS)**

(Affiliated to J.N.T.U.A, Approved by AICTE and Accredited by NAAC)
KAVALI – 524201, S.P.S.R Nellore Dist., A.P. India. Ph: 08626-243930



DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING

Summary of MOUs

Academic Year: 2022-23

S.No	Organisation with which MoU signed	Month and Year of Signing	Duration	Expires on
1.	Movate Pvt Ltd.	01-12-2022	3 Years	01-12-2025
2.	Eminence Solutions & Services (Instocks)	28-07-2022	5 Years	28-07-2026
3.	Alpha Power Engineering	25-07-2022	3 Years	25-07-2025
4.	APEC Power Solutions Pvt Ltd.	25-07-2022	3 Years	25-07-2025
5.	Amlatech Solutions	25-07-2022	3 Years	25-07-2025


Head of the Department

Head of Department
ELECTRICAL & ELECTRONICS ENGINEERING
Parvathareddy Babul Reddy Visvodaya Institute of Technology & Science
KAVALI - 524 201, SPSR Nellore (Dt) A.P.

Movate - PBR Visvodaya Institute of Technology and Science

Center of Excellence – Memorandum of Understanding

This Memorandum of Understanding (MOU) is executed on this 01st December 2022 ("Effective Date")

BETWEEN

PBR Visvodaya Institute of Technology and Science, duly constituted under JNTU Anathapur having its campus and office at Udayagiri Road, Kavali – 524201, Andhra Pradesh, hereinafter referred to as the "College/First Party", which expression shall where the context so admits includes its successors in interest and permitted assigns.

AND

Movate Private Limited, a company registered under the Companies Act, 1956 and having its registered office at 6th Floor, 32A&B, Ambit IT Park, Ambit IT Park Road, Ambattur Industrial Estate, Chennai – 600058, Tamil Nadu, India, hereinafter referred to as "CSS Corp" / "Second Party", which expression shall where the context so admits includes its successors in interest and permitted assigns.

Hereinafter referred to jointly as the "Parties" and individually as a "Party" to this MOU.

WHEREAS

PBR Visvodaya Institute of Technology and Science, (the "College") stands out as an institute of academic excellence by imparting technical, intellectual, and professional skills to the students, offers a distinguishing blend of premium graduate, undergraduate and research programs.

Movate a global Information Technology, Consulting and Digital Solutions company that provides IT and business consulting, application support and maintenance, development, systems integration, and managed services to its customers.

The College is desirous of placing its students in Movate through campus placement.

Movate desirous of identifying and nurturing suitable talent from the College who will be considered for placement to Movate after graduation.

This MOU is intended to be legally binding between the Parties and is enforceable in accordance with the applicable laws and regulations.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

MOVATE PRIVATE LIMITED
(FORMERLY KNOWN CSS Corp Private LIMITED)
CIN: U72900TN2000PTC 115034

Regd. Address: 6th Floor, Ambit IT Park, No. 32A & B, Ambit Road, Ambattur Industrial Estate, Chennai - 600058,
Tamil Nadu, India Tel: 91 44 6104 1800; www.csscorp.com

NOW THIS MOU WITNESSETH AS FOLLOWS:

Objective:

The over-all objective of this MOU is to ensure:

1. Students of the College who meet the eligibility criteria of Movate are trained on the latest cutting-edge technology of interest for CSS Corp.
 2. Placement opportunities for the students in Movate upon successful completion of training as per defined threshold.
 3. Faculty development through structured "Train the Trainer Program" and "Certification" by Movate Subject Matter Experts.
 4. Trained and ready to deploy talent availability for CSS Corp.
 5. Curriculum Integration and industry relevant academic curriculum.
 6. Movate representatives to be in Board of Studies of College to guide and mentor the students in developing talent and make them industry ready.
 7. Provide opportunities to students to be groomed and mentored by industry experts
 8. Curriculum Integration and design certificate programs for the students.
 9. Launch credit courses for the students to gain experience in the latest technology domain.
-
1. The Parties on this day have executed this MOU to establish a partnership with an intention to enhance the capability of the students selected for Movate from the College through guidance on industry requisite courses, focus training for the pre-selected students through the College faculty that will be trained by Movate and other industry academia collaboration between the Parties subject to the following **Terms and Conditions:**
 - a. The college can choose to partner with Movate on the specific technology domain specified as per Annexure 4
 - b. The Program Sponsors for the agreed programs shall be the Head of Training & Placement Department from the College and Head Campus and Institutional Alliance from CSS Corp.
 - c. The 4th year students of CSE, ECE & EEE engineering course who are to be trained shall be pre-selected by Movate (hereinafter referred to as the "Pre-selected Students") as per CSS Corp's selection process and a Letter of Intent (LOI) will be given to the Pre-selected Students which will specify the conditions to be complied with to join the organization.
 - d. The pre-selection of students is primarily for the Graduate Engineer Trainee (GET) category.
 - e. Top performing students from the training program who qualify may be selected into Movate roles, subject to the policies of CSS Corp. Movate will have the final call based on the individual performance of the students in this regard. All final selections for offer will be subject to selection in the final Movate recruitment process.
 - f. Movate will provide the College with training curriculum, connect with CSS Corp's training partners for learning contents and assessments, industry-academia exposure, and support events to uplift the capability of the Pre-selected Students. The College shall use the materials, procure at its own cost necessary software and program manage these efforts under the guidance of designated representative of Movate and exclusively for the purpose specified under this MOU.
 - g. The College shall nominate two or three faculty members per domain for undergoing the Trainer Certification Program by CSS Corp. The objective of this program is to train the College faculty on specific modules as per the program chosen and equip them to manage the training completion by students, support in conducting assessments and act as a key member in supporting the overall program delivery in the College. Upon successful completion of the training the faculty would be

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certified by Movate and will be allowed to train certain number of students as agreed upon in writing by Movate and the College from time to time.

- h. The College shall, at its own cost and expenses, establish a Center of Excellence (CoE) under the guidance of Movate with the specified infrastructure requirements of Movate and shall use the CoE for imparting the CoE specific course/training. This CoE shall be exclusive to the use of the purpose stated under this MOU and will not be used for running or the courses of the College or other organizations. Kindly refer Annexure 2 for the hardware and software requirement for the CoE.
 - i. Refer **Annexure-1: Campus Connect Collaboration Plan** is a list of recommended programs by Movate which aims to make the Pre-selected Students industry ready. Movate recommended programs will be implemented for the Pre-selected Students.
 - j. The Pre-selected Students in their 7th Semester, will have to complete the Foundation course consisting of both soft skills and technical Skills. On successful completion of the course, they will undergo a specialized training identified by Movate for the College and obtain their certification in their 8th Semester.
 - k. The College shall not charge the Pre-selected Students any fee for this course. If it is found that the College has charged fees for this program from students, Movate shall have the rights to terminate this MOU and/or pursue other remedies available under the law, against the College.
 - l. The College shall not train any students other than the Movate Pre-selected Students using the know-how and resources made available by Movate and its partners under this Agreement. The College shall ensure and commit that all Pre-selected Students undergoing the programs under this MOU, do not sit through the campus selection process of any other company. Any of the Pre-selected Students who is not made an offer by Movate in the final selection is free to apply to any other company.
 - m. Movate would do an initial screening process and shortlist students for the CoE program. The shortlisted students, would be given a conditional offer letter (Letter of Intent-LOI), confirming their selection into the program.
 - n. Movate shall have the discretion to make full time employment offers to any of the Pre-selected Students upon successful selection in CSS Corp's recruitment process, subject to completion of their graduation. Movate shall not be under obligation under this MOU to recruit any fixed number of Pre-selected Students.
 - o. The program involves substantial efforts and investment and continuous engagement from Movate with the intent to develop and hire substantial number of students from the College. The College shall therefore take all necessary steps to ensure that at least 90% of the pre-selected Students join Movate after successful completion of the training. A drop in the joining percentage below the expected level will seriously jeopardize CSS Corp's interests and may be a material reason to not continue the engagement in the following years.
2. This MoU is subject to the College earmarking a minimum of 15 students/program for placement in Movate exclusively and the College meeting the qualification and past performance criteria defined by Movate (Ranking in either of the following: NIRF, Career 360, NBA & NAAC(A). The shortlisted students to the program(s) should not be made available for placement opportunities with other organizations that might come up in the college campus later.
 3. The MOU shall be valid for three (3) years from the date of execution. Movate shall have the right to

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terminate this MOU for convenience and in the event of breach of material obligations including confidentiality obligations by the College by giving a notice of fifteen (15) days, provided that the breach is not remedied by the College within such period.

4. The Parties herein have agreed to perform various obligations for the purpose outlined in the MOU and there is no monetary obligation/consideration involved herein between the Parties. The College shall bear all expenses towards providing infrastructure, network and internet access, other facilities required for the education and training and such other expenses incurred in performing its obligations under this MOU.
5. The Parties shall take reasonable steps to ensure the successful performance of the obligations agreed including setting-up of a Joint Governing Council consisting of the Dean and Heads of Departments of the College and Subject Matter Experts and a Program Director from Movate both to monitor/audit the Program on a quarterly basis and co-operate with each other to duly performing the obligations agreed upon.
6. Under no circumstances, shall the Parties be treated as the vendor, employee, contractor, representative and agent of the other. This MOU does not create any other legal relationship of employer/employee, partnership, or joint venture between the Parties herein, other than the relationship contemplated by this MOU. The College do not have any right to obligate or bind Movate in any manner nor the College have the right to act as an agent or representative of CSS Corp.
7. Any information or documentation received by the College during the term of this MOU shall be deemed as "Confidential Information" under this MOU. The Confidential Information includes, but is not limited to, any information, course material, plans, discussions, strategies or any material provided by Movate or its partners to the College, and CSS Corp's technology including discoveries, inventions, research and development efforts, manufacturing processes, hardware/ software (regardless of media) design and maintenance tools and hardware/software product know-how, which may be disclosed by Movate to the College during the subsistence of this MOU. Confidential Information shall also include any information marked "Confidential" or "Proprietary" but does not include any information already in the public domain or such information which was obtained from a third party. The College shall not disclose, reproduce, and use any Confidential Information for any purpose except solely in connection with the performance of this MOU. Upon expiration or termination of this MOU, the College shall cease using all such Confidential Information and it shall either destroy or return all copies of such Confidential Information, in whatever form. The College and any of its personnel/ students/ faculty shall not disclose the Confidential Information during the term of this MOU and thereafter.

The Parties shall not make unauthorized use of the trade name, trademark, copyright, patent, symbol, licenses, or designation belonging to the other party without prior approval and permission. In the event, the College or any of its personnel/ students/ faculty breach its confidentiality obligations or infringe the intellectual property of CSS Corp, Movate shall have the right to pursue appropriate remedies available at law and shall be entitled to equitable relief. In addition, the College shall indemnify, defend, and hold harmless CSS Corp, from and against all claims and all losses, liabilities, obligations, damages, expenses and costs (including without limitation reasonable legal fees) brought against or suffered by Movate or any of its respective officers, directors, employees, partners or agents, resulting from, arising out of or relating to breach of confidentiality obligations, applicable laws and regulations and infringement of intellectual property.

8. Movate shall provide requisite publicity material such as handouts, information brochures and posters, if applicable to the College. Upon expiration, termination of this MOU or when requested by CSS Corp, the College shall cease using all such material and documents and it shall immediately return all copies of the documents, in whatever form to CSS Corp.
9. Neither of the Parties shall use the name of the other Party in any advertisement nor make any public announcement without the prior written approval of the other Party.

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10. Movate may have similar collaborations with other institutions and this MOU is not exclusive.
11. The College may have similar collaborations with other companies so long as Movate 's interests are not compromised, confidentiality of the knowhow and processes are maintained, the Pre-selected Students alone are put through Movate training curriculum and made available exclusively to Movate for its recruitment process.
12. The College shall take all necessary steps to safeguard the interest of Movate by avoiding any conflict of interest with other competing companies. Prior approvals need to be taken from Movate for any event involving the Pre-selected Students or the Movate CoE.
13. Except as expressly stated in this MOU, there shall be no obligation on either of the Parties to compensate the other in any manner or any claim. However, the terms and the conditions in this MOU shall be kept confidential.
14. The Parties agree that no party shall be held liable for any act or omission of the other party under this MOU.
15. The Parties represent that they have the full power and authority to enter this MOU in general and none of the objects stipulated herein are against public policy.
16. The Parties shall designate their respective /representatives who shall be the primary point of contact on behalf of that party as below:

	College	Movate Private Ltd.
Name	Dr.B Vamsee Mohan	Benedict Arokiasamy
Title	Director - Placements	Vice President & Head
Email ID	vamsee@visvodayata.ac.in	Benedict.Arokiasamy@csscorp.com
Phone	9246428710	98403 90515
Address	Udayagiri Road, Kavali	6 th Floor Ambit IT Park, Ambattur Industrial Estate Chennai India
	Andhra Pradesh	



17. The Parties agree to negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both Parties.
18. The termination of this MOU shall not affect the implementation of the projects or programs established under it, prior to such termination or until such definitive agreement is agreed and executed between the Parties whichever is earlier. Notwithstanding anything to the contrary, in the event of expiry or early termination of this MOU, College shall reimburse all expenses incurred by Movate in performing its obligations under this MOU till the effective date of termination.

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19. Any dispute arising out of this MOU shall be at the first instance attempted to be settled amicably between the Parties within a period of 30 days. If the dispute is not resolved within 30 days from the date it first arose, or if either Party believes that it is unlikely to be resolved in this matter, any such dispute shall be finally referred to arbitration. Any controversy or claim arising out of or relating to this MOU, or the breach thereof, shall be settled in accordance with Indian Arbitration and Conciliation Act 1996, and judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction. The arbitration shall be conducted by single arbitrator mutually appointed by the Parties. The seat of arbitration shall be Chennai, Tamil Nadu, India, and the arbitration shall be conducted in English language. In case, the dispute cannot be settled amicably, this MOU shall be subject to the jurisdiction of courts at Chennai.
20. **Force Majeure.** Neither Party shall be liable for any loss, damage or penalty resulting from delays or failures in performance of their obligations under this MOU if the failure results from events beyond the reasonable control of either Party. For the purpose of this MOU, such events shall include, but are not limited to acts of God, war, hostility, invasion, act of foreign enemies, rebellion, revolution, riots, civil war or disturbances, acts of civil or military authority, laws, regulations, pandemics, epidemics, COVID-19, acts or orders of any governmental authority, body, agency or official, fires, inclement weather, rain or floods (however caused), strikes, lock-outs or other Labour disputes, epidemics, outbreaks, embargoes or other catastrophes affecting the availability of materials or Labour necessary for the performance of this MOU. The Parties hereto agree to notify the other Party promptly of any such circumstances delaying its performance and to resume performance as soon thereafter as is reasonably practicable.
21. **Anti-Bribery Compliance:** The College acknowledges that Movate conducts its business in ethical manner and has no tolerance against bribery and corruption. The College and its promoters, partners, employees, representatives, subcontractors, and agents therefore will not violate any applicable anti-corruption and anti-bribery laws and other laws and regulations in the applicable country of operation, including but not limited to U.Sv. Foreign Corrupt Practices Act and the Bribery Act 2010, then in force.

IN WRITTEN WHERE OF both Parties put their hard seal on the day, month and year stated herein above.

Date	01 st December 2022	01 st December 2022
Place	Chennai	Chennai
Name	Dr B Vamsee Mohan	Benedict Arokiasamy
Company	PBR Visvodaya Institute of Technology and Science	Movate Private Limited
Signature		

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Annexure 1: Campus Connect Collaboration Plan – Proposed

The following is the Campus Connect Collaboration Plan between both the Parties. It is a comprehensive list of proposed Programs to be rolled out by both the Parties for implementation based on agreed timelines.

S#	Program Name	Program Highlights	Target Audience	Frequency	Movate Responsibilities	College Responsibilities
1	Expert Sessions / Guest Lectures	1. Motivational Sessions 2. Technology Evangelization	All Students	4 Sessions a Year	Movate to nominate Tech Speakers	College to Schedule the sessions & plan the topics with CSS Corp
2	STEP Workshop	STEP - Student Employability Program (Placement Orientation)	2nd Year & 3rd Year Students	2 (One Day) Workshops a Year	Movate to nominate Placement Mentors	College to plan & Schedule the workshop with CSS Corp
3	FDP Workshop	Faculty Development Program	Select Faculty	2 (Two Day) Workshops a Year	Movate to nominate Faculty Mentors	College to plan & Schedule the workshop with CSS Corp
4	TTT Workshop	Train the Trainer (TTT) Workshop	Select Faculty	Need Based	Movate will do the TTT workshops on need basis	College to plan & Schedule the workshop with CSS Corp
5	Foundation Program	Foundation Program (Soft skills + Tech Skills)	Offered Students in 3rd Year	One Semester Program	Movate to design the Program and do the TTT	College will execute the training and supervise the program execution
6	CoE Certification	Select Technology Certification	3rd yr. Select / 4th yr. offered Students	One Semester Program	Movate will design the CoE and guide in setting up the CoE in the campus	College will setup and manage the CoE and Run the CoE programs with Competent CoE Champion
7	Industry Visit Program	Movate 1 Day Visit Program	Select Faculty and Students	2 Visits per year	Movate will host the visit	College to plan & Schedule the visit with CSS Corp
8	Tech Summit	Technology Summit – Paper Presentations, CoE Exhibits, Tech Quiz, Hackathon etc.	Organized by Offered Students, guided by Faculty	1 per Year	Movate will help to design the event and guide the College Event Team	College will plan, schedule, fund and execute the event
9	IT Club	Programmers Club – Challenge Lab & Alumni Connect	Select Students	Club to plan activities	Movate will mentor the club	College will launch and monitor the club activities

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Annexure 2: Hardware & Software Lab Requirements for Center of Excellence (CoE)

The college / University should make sure the following hardware and software infrastructure is made available for smooth conduct of the CoE programs for the students

Minimum Hardware & Software Requirement for Technology Essentials & Specialization
Windows 64-bit OS, Intel i3 Processor, 16GB RAM with Audio -Video capability & Broadband Internet connection with minimum 50Mbps speed. Admin privileges to install & configure open-source software / tools/ Linux OS / 120-day evaluation of Windows OS as per training requirement.
<ul style="list-style-type: none">• 8 GB RAM for Java Full Stack Development and Infrastructure Networking & Cloud Security (INCS) programs, 16 GB RAM for Cyber Security and Wireless Security programs• Open-Source Software Required<ul style="list-style-type: none">• Cyber Security & Wireless: VirtualBox with Linux and Windows server ISOs, GNS3, Wireshark• JAVA Full Stack: VirtualBox with Linux ISO, Git SCM, MySQL, Java JDK, Eclipse IDE• INCS: VirtualBox with Linux and Windows server ISOs

Student Obligations:

All Students who are getting shortlisted for the Movate training through Center of Excellence, must possess a laptop/desktop to enable him/her to complete the lab exercise and learning videos successfully. The specification for the same are as follows:

Laptop /Desktop Configuration

- Windows 64-bit OS
- Intel i3 Processor
- 8 GB RAM with video and audio capability (for Java Full Stack & Infrastructure services)
- 16 GB RAM with video and audio capability (for Cyber Security & Wireless)
- Web Camera enabled
- Un interrupted broad band connection with minimum speed of 50 mbps

Students should ensure that their web camera is always enabled during the training sessions They should login to the online master class sessions on time.

Annexure – 3

Overall Program Duration & Per Week Student Engagement Hours. – Enterprise Support CoE

Employability Programs	Training Duration in hrs *	Delivery Model
1. Movate Certified Cyber Security, Wireless, Firewall, Router & Switching (TAC Essentials)	120 hrs.	eLearning + VILT + Lab

COE -Hybrid Training Model					
7 & 8th Semester Students (12 Weeks / 3 Months)	E-Learning thru Light board Videos	Check Point review to assess the completion of e-learning & by College Faculty	VILT (Re-enforcement of Learning & Doubt clarification) by Movate Master trainer	Hands-on Labs	Total (hrs)
Technology & Soft Skills Training Break up in hrs	36	12	24	48	120
Time to be spent per week in hrs	3	1	2	4	10
Time spent in %	30%	10%	20%	40%	100%

Overall Program Duration & Per Week Student Engagement Hours. – INCS

Employability Programs	Training Duration in hrs *	Delivery Model
Movate Certified Cloud and Infrastructure Support Professional	120 hrs.	eLearning + VILT + Lab

COE -Hybrid Training Model					
7 & 8th Semester Students (12 Weeks / 3 Months)	E-Learning thru Light board Videos	Check Point review to assess the completion of e-learning & by College Faculty	VILT (Re-enforcement of Learning & Doubt clarification) by Movate Master trainer	Hands-on Labs	Total (hrs)
Technology & Soft Skills Training Break up in hrs	36	12	24	48	120
Time to be spent per week in hrs	3	1	2	4	10
Time spent in %	30%	10%	20%	40%	100%

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Overall Program Duration & Per Week Student Engagement Hours. – Consumer Tech Support

Employability Programs	Training Duration in hrs *	Delivery Model
Movate Consumer Tech Support Professional	120 hrs.	eLearning + VILT + Lab

COE -Hybrid Training Model					
7 & 8th Semester Students (12 Weeks / 3 Months)	E-Learning thru Light board Videos	Check Point review to assess the completion of e-learning & by College Faculty	VILT (Re- enforcement of Learning & Doubt clarification) by Movate Master trainer	Hands- on Labs	Total (hrs)
Technology & Soft Skills Training Break up in hrs	36	12	24	48	120
Time to be spent per week in hrs	3	1	2	4	10
Time spent in %	30%	10%	20%	40%	100%

Annexure – 4 – Center of Excellence opted by College

Employability Programs	Training Duration in hrs *	Delivery Model
1. Movate Technologies Certified Cyber Security Professional (TAC Essentials)	120	eLearning + VILT + Lab
2. Movate Technologies Certified Network Security Professional (TAC Essentials)	120	eLearning + VILT + Lab
3. Movate Technologies Certified Cloud and Infrastructure Support Professional	140	eLearning + VILT + Lab
4. Movate Technologies Consumer Tech Support Professional	120	eLearning + VILT + Lab

Terms and Conditions for Employment with Movate post completion of training thru CoE

1. >=90% attendance
2. Passing all training assessments with >80% threshold (upto 2 attempts would be provided to students for each module assessment. If the student fails to clear the first attempt, he should clear the assessment in the second attempt. Failing which, he would not be considered for Movate recruitment process.
3. 90% Lab Utilization
4. 90% E-Learning Completion
5. No Backlogs at the time of joining the company.
 - a. In case, the student has obtained a backlog, after joining the program, he/she should ensure completing the same to be eligible for selection to CSS Corp.
 - b. Once, the student clears the backlog, he can apply for opportunities with CSS Corp.
 - c. Movate would consider employing the student, only if vacancy persist.

Roles and Responsibilities:

CSS Corp	College / University	Faculty
<ul style="list-style-type: none"> • Student Orientation & Student Selection • Conditional Offer Roll out • Student Induction & Expectation Setting about the program • Program Curriculum • Real Time Lab Scenarios • Master Trainers to deliver master class to students • Assessments • Learning Materials • Student performance report would be shared to the college/university every fortnight. • Coaching and Feedback to Students and Program Faculty • Certification • Offer Roll out for successful students • Onboarding successful students into CSS Corp 	<ul style="list-style-type: none"> • Sourcing students • Training & Classroom infrastructure for smooth conduct of training • Jointly Identify and nominate faculty for Train the Trainer with CSS Corp • Provide Lab Access and connectivity to Students as mentioned in Annexure • Ensure Smooth conduct of Programs through CoE 	<ul style="list-style-type: none"> • Attend TTT program and obtain certification • Anchor CoE Programs in college • Ensure timely completion of assignments, E-Learning modules, and completion of Lab exercises by students • Monitor and Report Student Attendance • Support in rolling out assessments to students • Management Reporting on Course Progress on a fortnightly basis • Provide weekly Feedback to Students



**MEMORANDUM OF UNDERSTANDING
FOR
SKILL DEVELOPMENT, OUTCOME BASED TRAININGS, PLACEMENT,
AND R&D SERVICES**

This Memorandum of understanding is entered into on this **28th Day of July 2022** by and between **EMINENCE SOLUTIONS AND SERVICES (Instacks)**, a partnership firm, having its registered office at Flat.no: 102, Block B, Karthikeya Towers, Sai Puram Colony, Vijayawada- 521225 (hereinafter referred to as "**ASSOCIATE**" which expression shall where the contest so admits include its successors and permitted assigns) of the one part.

And

PBR VISVODAYA INSTITUTE OF TECHNOLOGY AND SCIENCE, a society, having its registered office at PBR Visvodaya Institute of Technology & Science Udayagiri Rd, Vaddi Palem, Kavali, Andhra Pradesh, 524201 (hereinafter referred to as the "**INSTITUTION**" which expression shall where the contest so admits include its successors and permitted assigns) of other part

WHEREAS

The ASSOCIATE is engaged in providing training, skill development, consultation and has strength in development and delivery, innovations and technology trainings etc. particularly in the areas of Computers and Information Technology and has approached The INSTITUTION to establish and effective relationship in the larger interest of the sector

And

WHEREAS the INSTITUTION, devoted to the advancement of Science and Technology in Electronics, Telecommunications, Information Technology, Computer Science and other related disciplines, has agreed for this mutual association. Now therefore in consideration of the previous and mutual understanding herein after contained, the parties hereto agree to jointly play an effective role in skill enhancement of the Technical and Engineering students through class room, online and industry specific practical training ensuring quality delivery towards excellence.

Objectives:

1. Design, develop and deliver programs ensuring required quality in Computers and Information Technology domain which in turn will lead to professional courses as per the industry requirements and making aspirants employable.
2. To be a quality skill enhancement partner and projects/system integrator for corporate and government agencies
3. Faculty Development Programs (FDP) for institutions and skill training partners.



3. Faculty Development Programs (FDP) for institutions and skill training partners.

4. Working closely with industry for establishing the curriculum as per its requirements and also with academia in order to enhance the quality of Technical and Engineering education in the country.

5. Enhancing skills of students/aspirants through internship and vocational training.

Role of INSTITUTION:

1. The INSTITUTION shall provide the available infrastructure & basic amenities such as accommodation, transport, internet, and digital infrastructure etc.; suitable and ready for delivering the training courses and other activities in conjunction with the ASSOCIATE in the scope.
2. The INSTITUTION shall provide a workable space/ room with basic amenities for the staff of The ASSOCIATE to facilitate marketing & related activities for successful outcome of joint activities.
3. The INSTITUTION shall nominate a coordinator as a point of contact (POC) for ASSOCIATE for proper operation of MoU.
4. The INSTITUTION shall treat ASSOCIATE as a training partner for joint activities for mutual benefits.

Role of the ASSOCIATE:

1. The ASSOCIATE shall utilize its strength to align with various skill development programs and initiatives to meet the objectives of the INSTITUTION. It shall accordingly design and deliver various programs within the overall scope of MoU.
2. The quality delivery is the responsibility of The ASSOCIATE and The ASSOCIATE would have to have in-house or engage the required manpower and the faculty as per the requirement, in conjunction with the INSTITUTION.
3. The ASSOCIATE shall design, develop and provide required course materials & practical training to the students.

FINANCIAL ARRANGEMENT:

1. Course fee shall be decided in mutual agreement by both ASSOCIATE AND INSTITUTION for all the programs to be conducted jointly by The Institution.
2. The INSTITUTION Shall clear the payment within 20 working from the day of training completed date for each program.
3. The INSTITUTION shall not be liable for discharging any financial commitments made by the ASSOCIATE or vice-versa.

DURATION AND TERMINATION OF ARRANGEMENT:

MOU shall be effective from the date of signing and shall remain in force for a period of Five years.

The INSTITUTION has the right to terminate the agreement for non-performance of the ASSOCIATE, based on half yearly detailed reviews.



In case the ASSOCIATE intends to terminate the contract, it shall communicate the INSTITUTION six months in advance and in addition it shall meet all its obligations for the running or announced batches. In case of even long duration batch (if any), it is obligation of the ASSOCIATE to make it successful.

CONFIDENTIALITY:

The INSTITUTION agrees and confirms that all Intellectual Training Material shall at all time vest in and remain with and belong to the ASSOCIATE and cannot be used for at least two years from the date of termination/ completion. The INSTITUTION shall not be liable for any suit on account of demands for infringement of copyright etc. by the ASSOCIATE which has no nexus with the objective of the MoU.

ARBITRATION:

In the event of a dispute between the ASSOCIATE and the INSTITUTION arising out of, or relating to this Agreement, its interpretation or performance hereunder, the parties shall exert their best efforts to resolve the dispute amicably through negotiations.

In case of any disagreement and dispute and the parties fail to mutually resolve the issue; both parties shall appoint an Arbitrator that is mutually agreeable and shall be settled as per Indian Arbitration Act.

Further, in case the parties failed to resolve the dispute; this Agreement shall be governed by and construed in accordance with the law within the state of Delhi, India. Jurisdiction shall be Court of Delhi.

IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be duly executed by a duly authorized representative of such party as of the date first above written

Agreed

The ASSOCIATE

The INSTITUTION

EMINENCE SOLUTIONS AND SERVICES

VISVODAYA INSTITUTE OF TECHNOLOGY AND SCIENCE

By: V. Gowtham
Title: PARTNER

By: _____
Title: _____

Witness

Witness

1. W. Sankar
2. Geelaparti Arjun

- 1.
- 2.



VITS



PBR Visvodaya Institute of Technology & Science, Kavali-524201,
SPSR Nellore Dist., Andhra Pradesh, India

HIBIAP002706

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

PBR Visvodaya Institute of Technology & Science

Innovation and Incubation centre (PBRVITS-IIC)

AND

ALPHA POWER ENGINEERING COMPANY

PBR Visvodaya Institute of Technology & Science and ALPHA POWER
ENGINEERING COMPANY

desire to promote mutual interest in the fields of "<Power Systems and Drives>".

About PBR Visvodaya Institute of Technology and Science (PBRVITS), Kavali.

PBRVITS is one of the leading Education hub at Kavali comes under JNTU, Ananthapuramu, Andhra Pradesh. In a short span the institute has developed a state of art infrastructure, Lab, Library, Boy's & girl's Hostel with all modern amenities. The main motto to start this institute to produce a competent Graduate Engineers in the rural areas who will serve the Nation. Because the Institute started with our founder Hon. Dr D Ramachandra Reddy (D.R), who inspire with PBRVITS. At present the four years Degree courses running in the Institute viz. Civil Engineering, Mechanical Engineering, Electronics & Telecommunication Engineering, Electrical Engineering & Computer Science Engineering.

The institute has been built on a vision to meet the aspirations of the global community through sustainable quality education and interdisciplinary research with innovative changing technologies. To fulfill this vision, PBRVITS has been established "**Development of Software Design and Development Product**" innovation and incubation centre.

MoU between PBRVITS-IIC and Incubatee

PBRVITS-IIC has been started with a vision to create an engaged atmosphere where ideas can successfully plan, launch and enable them into marketplace. As one of their missions, PBR VITS will provide Incubation support for budding technology entrepreneurs and help realize their start-up dreams for converting ideas into products.

Objectives of incubation centre:

PBRVITS -IIC has set up a platform

1. To facilitate students and faculties to take up startup course of their innovative ideas.
2. To facilitate to transfer their innovative ideas into realities.
3. To provide necessary infrastructure and computing facilities.
4. To provide PBRVITS hosted incubator access to Industry expertise needed to support incubator.
5. To provide its core framework to select, nurture, mentor PBRVITS faculties and students for technology startups.
6. To provide backlog of ideas to startup the Incubators in initial formative years.
7. To provide essential bootstrapping of faculties and campus-companies for running the idea factory in incubator.
8. To provide support to patent any specific idea.
9. To take good efforts in creating jobs opportunities using skills created via Inubator.
10. To external entrepreneurs to incubate their businesses on campus.
11. To students to set up innovative concepts and programs for starting their own venture on campus through Industry and Academia interaction.
12. To bring technology to nurture the growth of regional industrial.
13. To provide required support to incubate for product/process development, identifying the investors/sponsors, identifying market, compiling with legal requirement and support for overall activities.

Write up About company

ALPHA POWER ENGINEERING COMPANY was established in the year 2014 in the aim of developing projects in Power Systems and Drives. The company is MSME registered. The current strength of the company is 25 with an annual turnover of 125 Lakhs.

Have agreed as follows:

Article 1:

PBRVITS shall provide physical infrastructure along with basic furniture fixture required to **ALPHA POWER ENGINEERING COMPANY** to setup its research and development center at PBR VITS campus free of cost.

Article 2:

PBRVITS shall allow the **ALPHA POWER ENGINEERING COMPANY** employees use of the existing institute facilities such as the library, parking, and recreation free of cost.

Article 3:

PBRVITS provided incubation space at VEC Campus, for **ALPHA POWER ENGINEERING COMPANY** from 01-08-2022.

Article 4:

PBRVITS shall provide all cooperation for **ALPHA POWER ENGINEERING COMPANY** to get internet line to the facility in campus.

Article 5:

All the intellectual property developed or researched as part of this MOU would be solely owned and proprietary of **ALPHA POWER ENGINEERING COMPANY**. **ALPHA POWER ENGINEERING COMPANY** shall not claim rights to any intellectual property developed as part of this MOU.

Article 6:

ALPHA POWER ENGINEERING COMPANY shall provide projects for students of PBRVITS that fall in the line with company's projects and products.

Article 7:

In due course of time, **ALPHA POWER ENGINEERING COMPANY** in collaboration with the teaching faculty, shall explore the possibility of participation in improving the quality of engineering education through,

- Student learning enhancement

MoU between PBRVITS-IIC and Incubatee

- Student projects- Conceptualization to execution
- Collaborative research with appropriate faculty from PBRVITS.

Article 8:

PBRVITS has the right to amend the rules that govern the incubation facilities provided, from time to time.

Article 9:


Validity: The agreement is valid for a period of three years with effect from the date of signing the agreement and may be renewed after that period, incorporating mutually agreeable modifications if any thereafter. Each party may withdraw from the agreement by giving a written notice of three months in advance, subject to fulfill prior obligations otherwise surviving.

IN WITNESS WHEREOF, the undersigned being duly authorized have signed this MOU.

Done in PBRVITS in duplicate on the 25-07-2022, in the English language.

For ALPHA POWER ENGINEERING COMPANY

For PBRVITS


FOR ALPHA POWER ENGINEERING COMPANY
Name: M. Pradeep Moses
Co-Founder
Proprietor.





Incubator Head
PARVATHAREDDY BABUL REDDY
VISVODAYA INSTITUTE OF TECHNOLOGY & SCIENCE
KAVALI - 524201, SPSR Nellore Dt., Andhra Pradesh.

Witness



PBR Visvodaya Institute of Technology & Science, Kavali-524201,

SPSR Nellore Dist., Andhra Pradesh, India

HIBIAP002706

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

PBR Visvodaya Institute of Technology & Science

Innovation and Incubation centre (PBRVITS-IIC)

AND

APEC POWER SOLUTIONS PVT LTD

PBR Visvodaya Institute of Technology & Science and APEC POWER SOLUTIONS
PVT LTD

desire to promote mutual interest in the fields of “<Power Systems and Drives>”.

About PBR Visvodaya Institute of Technology and Science (PBRVITS), Kavali.

PBRVITS is one of the leading Education hub at Kavali comes under JNTU, Ananthapuramu, Andhra Pradesh. In a short span the institute has developed a state of art infrastructure, Lab, Library, Boy's & girl's Hostel with all modern amenities. The main motto to start this institute to produce a competent Graduate Engineers in the rural areas who will serve the Nation. Because the Institute started with our founder Hon. Dr D Ramachandra Reddy (D.R), who inspire with PBRVITS. At present the four years Degree courses running in the Institute viz. Civil Engineering, Mechanical Engineering, Electronics & Telecommunication Engineering, Electrical Engineering & Computer Science Engineering.

The institute has been built on a vision to meet the aspirations of the global community through sustainable quality education and interdisciplinary research with innovative changing technologies. To fulfill this vision, PBRVITS has been established “Development of Software Design and Development Product” innovation and

incubationcentre.

PBRVITS-IIC has been started with a vision to create an engaged atmosphere where ideas can successfully plan, launch and enable them into marketplace. As one of their missions, SGMCOE will provide Incubation support for budding technology entrepreneurs and help realize their start-up dreams for converting ideas into products.

Objectives of incubation centre:

PBRVITS-IIC has set up a platform

1. To facilitate students and faculties to take up startup course of their innovative ideas.
2. To facilitate to transfer their innovative ideas into realities.
3. To provide necessary infrastructure and computing facilities.
4. To provide PBRVITS hosted incubator access to Industry expertise needed to support incubator.
5. To provide its core framework to select, nurture, mentor PBRVITS faculties and students for technology startups.
6. To provide backlog of ideas to startup the Incubators in initial formative years.
7. To provide essential bootstrapping of faculties and campus-companies for running the idea factory in incubator.
8. To provide support to patent any specific idea.
9. To take good efforts in creating jobs opportunities using skills created via Incubator.
10. To external entrepreneurs to incubate their businesses on campus.
11. To students to set up innovative concepts and programs for starting their own venture on campus through Industry and Academia interaction.
12. To bring technology to nurture the growth of regional industrial.
13. To provide required support to incubate for product/process development, identifying the investors/sponsors, identifying market, compiling with legal requirement and support for overall activities.

Write up About company

APEC POWER SOLUTIONS PVT LTD was established in the year 2014 in the aim of developing projects in Power Systems and Drives. The company is MSME registered. The current strength of the company is 25 with an annual turnover of 125 Lakhs.

Have agreed as follows:

Article 1:

PBRVITS shall provide physical infrastructure along with basic furniture fixture required to **APEC POWER SOLUTIONS PVT LTD** to setup its research and development center at PBRVITS campus free of cost.

Article 2:

PBRVITS shall allow the **APEC POWER SOLUTIONS PVT LTD** employees use of the existing institute facilities such as the library, parking, and recreation free of cost.

Article 3:

PBRVITS provided incubation space at VEC Campus, for **APEC POWER SOLUTIONS PVT LTD** from 01-08-2022.

Article 4:

PBRVITS shall provide all cooperation for **APEC POWER SOLUTIONS PVT LTD** to get internet line to the facility in campus.

Article 5:

All the intellectual property developed or researched as part of this MOU would be solely owned and proprietary of **APEC POWER SOLUTIONS PVT LTD**. **APEC POWER SOLUTIONS PVT LTD** shall not claim rights to any intellectual property developed as part of this MOU.

Article 6:

APEC POWER SOLUTIONS PVT LTD shall provide projects for students of PBRVITS that fall in the line with company's projects and products.

Article 7:

In due course of time, **APEC POWER SOLUTIONS PVT LTD** in collaboration with the teaching faculty, shall explore the possibility of participation in improving the quality of engineering education through.

- Student learning enhancement
- Student projects- Conceptualization to execution

MoU between PBRVITS-IIC and Incubatee

- Collaborative research with appropriate faculty from PBRVITS.

Article 8:

PBRVITS has the right to amend the rules that govern the incubation facilities provided, from time to time.

Article 9:

Validity: The agreement is valid for a period of three years with effect from the date of signing the agreement and may be renewed after that period, incorporating mutually agreeable modifications if any thereafter. Each party may withdraw from the agreement by giving a written notice of three months in advance, subject to fulfill prior obligations otherwise surviving.

IN WITNESS WHEREOF, the undersigned being duly authorized have signed this MOU.

Done in PBRVITS in duplicate on the 25-07-2022, in the English language.

For APEC POWER SOLUTIONS PVT LTD

For APEC POWER SOLUTIONS PVT. LTD.

 Director

Name: M. Pradeep Moses

Co-Founder

Witness



For PBRVITS



PRINCIPAL
PARVATHAREDDY BABUL REDDY
VISVODAYA INSTITUTE OF TECHNOLOGY & SCIENCE
KAVALI - 524201, SPSR Nellore Dt., Andhra Pradesh.



PBR Visvodaya Institute of Technology & Science, Kavali-524201,
SPSR Nellore Dist., Andhra Pradesh, India
HIBIAP002706

MEMORANDUM OF UNDERSTANDING (MoU)
BETWEEN
PBR Visvodaya Institute of Technology & Science
Innovation and Incubation centre (PBRVITS-IIC)
AND
AMLATECH SOLUTIONS, Andhra Pradesh

PBR Visvodaya Institute of Technology & Science and AmlaTech Solutions

desire to promote mutual interest in the fields of “<Internet-of-Things and Power Electronics>”.

About PBR Visvodaya Institute of Technology and Science (PBRVITS), Kavali.

PBRVITS is one of the leading Education hub at Kavali comes under JNTU, Ananthapuramu, Andhra Pradesh. In a short span the institute has developed a state of art infrastructure, Lab, Library, Boy's & girl's Hostel with all modern amenities. The main motto to start this institute to produce a competent Graduate Engineers in the rural areas who will serve the Nation. Because the Institute started with our founder Hon. Dr D Ramachandra Reddy (D.R), who inspire with PBRVITS. At present the four years Degree courses running in the Institute viz. Civil Engineering, Mechanical Engineering, Electronics & Telecommunication Engineering, Electrical Engineering & Computer Science Engineering.

The institute has been built on a vision to meet the aspirations of the global community through sustainable quality education and interdisciplinary research with innovative changing technologies. To fulfill this vision, PBRVITShas been established “Development of Software Design and Development Product” innovation and

incubationcentre.

PBRVITS–IIC has been started with a vision to create an engaged atmosphere where ideas can successfully plan, launch and enable them into marketplace. As one of their missions, PBR VITS will provide Incubation support for budding technology entrepreneurs and help realize their start-up dreams for converting ideas into products.

Objectives of incubation centre:

PBRVITS –IIC has set up a platform

1. To facilitate students and faculties to take up startup course of their innovative ideas.
2. To facilitate to transfer their innovative ideas into realities.
3. To provide necessary infrastructure and computing facilities.
4. To provide PBRVITS hosted incubator access to Industry expertise needed to support incubator.
5. To provide its core framework to select, nurture, mentor PBRVITS faculties and students for technology startups.
6. To provide backlog of ideas to startup the Incubators in initial formative years.
7. To provide essential bootstrapping of faculties and campus-companies for running the idea factory in incubator.
8. To provide support to patent any specific idea.
9. To take good efforts in creating jobs opportunities using skills created via Inubator.
10. To external entrepreneurs to incubate their businesses on campus.
11. To students to set up innovative concepts and programs for starting their own venture on campus through Industry and Academia interaction.
12. To bring technology to nurture the growth of regional industrial.
13. To provide required support to incubate for product/process development, identifying the investors/sponsors, identifying market, compiling with legal requirement and support for overall activities.

Write up About company

AMLATECH SOLUTIONS was established in the year 2017 in the aim of developing projects in IoT and Power Electronics. The company is MSME registered. The current strength of the company is 05 with an annual turnover of 40 Lakhs.

Have agreed as follows:

Article 1:

PBRVITS shall provide physical infrastructure along with basic furniture fixture required to **AMLATECH SOLUTIONS** to setup its research and development center at PBR VITS campus free of cost.

Article 2:

PBRVITS shall allow the **AMLATECH SOLUTIONS** employees use of the existing institute facilities such as the library, parking, and recreation free of cost.

Article 3:

PBRVITS provided incubation space at VEC Campus, for **AMLATECH SOLUTIONS** from 01-08-2022.

Article 4:

PBRVITS shall provide all cooperation for **AMLATECH SOLUTIONS** to get internet line to the facility in campus.

Article 5:

All the intellectual property developed or researched as part of this MOU would be solely owned and proprietary of **AMLATECH SOLUTIONS**. **AMLATECH SOLUTIONS** shall not claim rights to any intellectual property developed as part of this MOU.

Article 6:

AMLATECH SOLUTIONS shall provide projects for students of PBRVITS that fall in the line with company's projects and products.

Article 7:

In due course of time, **AMLATECH SOLUTIONS** in collaboration with the teaching faculty, shall explore the possibility of participation in improving the quality of engineering education through,

- Student learning enhancement
- Student projects- Conceptualization to execution
- Collaborative research with appropriate faculty from PBRVITS.

Article 8:

PBRVITS has the right to amend the rules that govern the incubation facilities provided, from time to time.

Article 9:

Validity: The agreement is valid for a period of three years with effect from the date of signing the agreement and may be renewed after that period, incorporating mutually agreeable modifications if any thereafter. Each party may withdraw from the agreement by giving a written notice of three months in advance, subject to fulfill prior obligations otherwise surviving.

IN WITNESS WHEREOF, the undersigned being duly authorized have signed this MOU.
Done in PBRVITS in duplicate on the 25-07-2022, in the English language.

m. Amilesh 25/7/22
For AMLATECH SOLUTIONS
AMLATECH SOLUTIONS
Opp: Homoeopathy Medical College,
10-175B, Eluru Road,
GUDIVADA., Cell: 8886292444
TIN: 37389705195

Name: M AMILESH

Co-Founder

Witness

For PBRVITS

Parvathareddy Babul Reddy

PRINCIPAL

PARVATHAREDDY BABUL REDDY
VISVODAYA INSTITUTE OF TECHNOLOGY & SCIENCE
KAVALI - 524201, SPSR Nellore Dt., Andhra Pradesh.

Incubator Head



